

# 2025-26 Contract Pricing Guide

## **Membership Dues**

Membership Type	Fee
Full Membership Open to public school districts, cities, counties, and other governmental agencies as defined in Minnesota Statute (M.S. 471.59) and are within the SWWC region.	\$25 one-time fee (no change)
Associate Membership Open to (a) nonpublic schools, partnership agencies, or nonprofit organizations within the SWWC region, and to (b) schools – public and nonpublic, cities, counties, partnership agencies, nonprofit organizations, and other governmental agencies outside the SWWC region.	\$50 one-time fee (no change)

### **Administrative Solutions: H&S and RMIC Services**

Contact: Christine Schmitt, christine.schmitt@swwc.org; 507-537-2262

Program/Service	2025-26 Fee
Environmental/Occupational Health & Safety Services	\$822 per visit
Health & Safety Management Assistance Services SWWC will provide consultation and coordination of services related to management of environmental health & safety concerns.	\$.01 or 1.0 cents per square foot/year  Contracts < 140,000 sq.ft. = one on-site visit/year  Contracts > 140,000 sq.ft. = two on-site visits/year
MARSS/Other Revenue Reporting, Fixed Operations and Workshop Support	\$1,550 per district Per Student Assessment: \$0.825
MARSS Training	Training at District: \$100/hour + mileage  Training at SWWC: \$85/hour  Small Group/Individualized Training:  \$140/half day; \$250/full day

RMIC Services	2025-26 Fee
SMART Subscription, License & Workshop Fee	\$4,050 per district \$2,750 per ed district and telemedia
UFARS/Finance/Payroll Support & Services Fee	\$3.35 per Student (Over 2,500) \$4.00 per Student (1,501 - 2,500) \$4.50 per Student (1,500 & under)
UFARS/Finance Support Only	\$3.00/student (for non-SMART users)
Software Support & Development	\$10.25/Student (Hosted) \$9.80/Student (Own Server/Grandfathered Rate)
Additional Business Services	Emergency Services, Training & Additional Accounting Services Not Covered in Basic Fee • At District Office - \$100/hour + mileage • At SWWC Office - \$85/hour  Small Group Training: \$140/half day; \$250/full day
	ACA Electronic Filing Original 1094/1095 B & C Forms: \$285 Amended 1094/1095 B & C Form: \$285
	\$625 Fixed Fee
Time Tracker Software	If <100 licenses: \$12/employee, \$8/sub If >100 licenses: \$9/employee, \$6/sub
	If using Leave Only portion, minimum fee of \$1,000
Extended Services Subscription	\$500/day

## **Administrative Solutions: Technology Services**

Contact: Josh Sumption, josh.sumption@swwc.org, 507-537-2265

Program/Service	2025-26 Fee
Annual Technology Subscription  (Tech Subscriptions are bundled with SWWC WAN membership and for members purchasing one day/week or more of Technology/Network Support and/or Technology Integration Services)	Enrollment less than 501: \$985 Enrollment 501 to 1,000: \$1,815 Enrollment 1,001 to 2,000: \$2,290 Enrollment 2,001 to 3,000: \$2,970 Enrollment over 3,000: \$3,230 CCOGA w/ less than 26 employees: \$260 CCOGA w/ 26+ employees: \$420
Supplemental Tech Support Services (On-Call Services)  Available only to Technology Subscribers	Technology Service: \$95.25/hour On-site Training Fee: \$156.50/hour Cybersecurity Services: \$196/hour After Hours Billed at normal hourly rate

Program/Service	2025-26 Fee
Supplemental Technology Services Block Hours Available only to Technology Subscribers  NEW - Mileage now included in contract rate	One day per month block:  12-month tech support or integration = \$9,360 9-month tech integration = \$7,272  Two days per month block  12-month tech support or integration = \$17,904 9-month tech integration = \$14,040
Technology Support Services for Districts with NO Technology Subscription	Technology Service: \$105.75/hour On-site Training Fee: \$211.50/hour After Hours Support: \$131.25/hour Cybersecurity Services: \$296/hour
Full Time Technology Coordinator Services  This service places an FTE equivalency of SWWC employees in a district/entity on a full-time basis.  Annual Technology Subscription included in rates.	\$128,028/annual  3-Year Full Time Technology Coordinator  Discount: A 3-year commitment results in a 3% discount on Annual Technology Coordinator Contract each of the three years. Districts entering into a full-time technology contract for the first time must commit to a 3-year agreement for the initial term.  3-year term price: \$122,904/annual
Full Time Technology Coordination/Support and Integration Contract Splitting and Additional Days  Full time contracts may be "split" between two neighboring school districts or split between Technology Coordination/Support and Technology Integration.	Full time contract split between districts/ annual cost per district: 80% / 20% Split Contract: \$1,055 60% / 40% Split Contract: \$2,110  Split between Technology Coordination/Support and Technology Integration within a single district/annual cost: 80% / 20% Split Contract: \$1,680 60% / 40% Split Contract: \$3,360  Additional day fees for contracts totaling more than five days per week. (Fee will be divided based on contract assignment for contracts split among two districts)  Each Additional Day: \$1,300

#### **NEW - Remote Work Agreement for Tech Coordination/Integration Support**

Agree to remote support being provided for X days/week will result in a \$45/day discount.

• Example: One day/week of remote support = \$2,340 annual discount.

If SWWC determines on-site assistance is needed on a remote support day, mileage will not be assessed. If district requires work be performed on a remote support day, \$45 will be charged to district.

Program/Service	2025-26 Fee
Technology Coordination/Support and Technology Integration Services Annual Technology Subscription included in rates.	12-Month Contract Rates

Program/Service	2025-26 Fee
Comprehensive Cybersecurity Services  Requires a 5-year contract commitment. Annual base rates and student rates are locked-in for the 5-year term.  Total student cost will be adjusted annually based on district enrollment for the corresponding contract period.	Tech Subscriber: \$6,745 base + \$13.80/student SWWC  Member: \$7,965 + \$14.25/student  Non-Member: \$10,825 base + \$14.75/student  Snap-in: \$4,295 base + \$13/student  To qualify for Snap-in rate, school must purchase additional technology service at greater than one day/week year-round.
Cybersecurity Assessments	Cybersecurity Assessments may be contracted through SWWC in customized arrangements as needed. SWWC Members and Technology Subscribers receive discounts of 10-35% depending on the level of assessment and level of current technology service contracts held by the district.
<ul> <li>E-Rate Coordination SWWC Member Rates</li> <li>Contracts are correlated to the term of the E-Rate Category 2 Budget Term.</li> <li>The Current Budget Term is Fund Year 2026 through Fund Year 2030.</li> </ul>	Member District with a Fund Year 2026-2030 contract in place during FY26. Less than 300: \$1,380 301 to 700: \$2,340 701 to 2,000: \$3,420 2,001 to 4,500: \$4,380
<ul> <li>E-Rate Coordination Associate Member District Fixed Annual Fee</li> <li>Contracts are correlated to the term of the E-Rate Category 2 Budget Term.</li> <li>The Current Budget Term is Fund Year 2026 through Fund Year 2030.</li> </ul>	Associate Member District Establishing a new Fund Year 2026-2030 5-year contract Less than 300: \$1,656 301 to 700: \$2,808 701 to 2,000: \$4,104 2,001 to 4,500: \$5,256 4,501 to 7,000: \$6,408 7,001 to 10,000: \$7,560 10,001 to 15,000: \$8,712 15,001 to 25,000: \$9,864 Over 25,001: Custom Pricing
Student Data Privacy with LearnPlatform  Prorated pricing for services beginning after July 1 is not available	Full Member Annual Rate: \$1,950/district  Annual Base Fee: \$2,200/district  Per student Fee: \$0.75/student/year
NEW SWWC Student Data Privacy Program with Technology Provider Analysis Dashboard  Prorated pricing for services beginning after July 1 is not available	Full Member Annual Rate: \$1,545/district  Annual Base Fee: \$1,850/district  Per Student Fee: \$0.60/student/year

Program/Service	2025-26 Fee
Distance Learning Fees	
ITV Course Enrollment Per Student/Per Semester	Standard: \$300/student/\$330 late registration Block: \$600/student/\$660 late registration
ITV Host Reimbursement Per Student/Per Semester	Standard: \$300/student Block: \$600/student
ITV Connection Fee Per Semester	ITV Connection Fee: \$500 per class \$0 for WAN Consortium Members (Only assessed on courses where enrollment is not run through the SWWC DL Program)
Course Management System Fees Moodle Hosting (Shared Environment)  Moodle in Your School (District Hosting)	\$85/course annually -Courses limited to 10GB of storage capacity \$1,400/annual contract plus \$1.05/student annually
	-Base Package limited to 500 GB storage -Additional storage is \$215/100 GB/year
NEW SWWC Managed Filtered Services FilterED Instruction, Learning and Technology (ILT) Platform.  Available only to Technology Subscribers	\$1.00/student/year  Additional discounted one-time on-boarding fee required.
Email Archiving (Student email archiving provided at no cost for Level I)  Available only to Technology Subscribers	Level I — Staff Email 3-year retention: \$8.50/Email account/year 5-year retention: \$10/Email account/year Level 2 — Student Email I-year retention: \$3/Email account/year 3-year retention: \$5/Email account/year
Email Security Available only to Technology Subscribers	\$6.55/Email account/year
Secure Remote Backup  Available only to Technology Subscribers	\$920/year; Includes 500 GB backup storage \$100/year; Each addl 100 GB backup storage CCOGAs \$715/year; Includes 200 GB backup storage \$100/year; Each addl 100 GB backup storage
Website ADA Accessibility & Usability Support with SiteImprove Available only to Technology Subscribers	Fees dependent on number of webpages and PDF files on website.
ONDEMAND IT Certification Training with Stormwind Studios Available only Technology Subscribers	Tech Subscriber: \$1,250/user license/year SWWC Member: \$1,500/user license/year Non-Member: \$1,700/user license/year

## **Educational Solutions: Behavioral Health Services**

Contact: Amber Bruns, amber.bruns@swwc.org; 507-337-2946

Behavior Analytic	Package A	Package B	Package C	Package D
Services - Hours	(30 hours)	(60 hours)	(120 hours)	(180 hours)
2025-26 Fee	\$5,250	\$10,000	\$18,000	\$25,200
Behavior Analytic	.25 FTE	.50 FTE	.75 FTE	1.0 FTE
Services - FTE	(46 days)	(93 days)	(139 days)	(185 days)
2025-26 Fee	\$35,000	\$65,000	\$96,000	\$115,000

Mental Health	Package A	Package B	Package C	Package D
Services - Hours	(30 hours)	(60 hours)	(120 hours)	(180 hours)
2025-26 Fee	\$5,250	\$10,000	\$18,000	\$25,200
Mental Health	.25 FTE	.50 FTE	.75 FTE	1.0 FTE
Services - FTE	(46 days)	(93 days)	(139 days)	(185 days)
2025-26 Fee	\$35,000	\$65,000	\$96,000	\$115,000

School Nurse	Package A	Package B	Package C	Package D
Services - Hours	(60 hours)	(90 hours)	(120 hours)	(180 hours)
2025-26 Fee	\$7,000	\$9,000	\$12,500	\$18,000
School Nurse	.25 FTE	.50 FTE	.75 FTE	1.0 FTE
Services - FTE	(46 days)	(93 days)	(139 days)	(185 days)
2025-26 Fee	\$28,500	\$57,170	\$85,446	\$105,600

Translation and Interpreter	2025-26 Fee
Translation Services	\$0.11 per word
Interpretation Services	\$12.50 per 15-minute increment

## **Educational Solutions: Special Education Services**

Contact: Mary Palmer, mary.palmer@swwc.org; 320-905-4493

#### **Special Education Cooperative Membership Categories**

**SpEd Cooperative Member**: A Full or Associate Member of SWWC; has access to Shared SpEd Administration and Direct Student Services at coop member pricing; pays a proportionate share of Agency and SpEd Program overhead through membership fee.

Non-SpEd Cooperative Member: A Full Member of SWWC; does NOT have access to Shared SpEd Administration; has access to Direct Student Services at coop member pricing plus a Non-SpEd Cooperative upcharge of 15% after all SpEd Cooperative Members needs are met; does NOT pay proportionate share of Agency and SpEd Program overhead through membership fee.

**Non-SpEd Cooperative Associate Member:** An Associate Member of SWWC; does NOT have access to Shared SpEd Administration; has access to Direct Student Services at coop member pricing plus a Non-SpEd Cooperative upcharge of 20% after all SpEd Cooperative and Non-SpEd Cooperative members needs are met; does NOT pay proportionate share of Agency and SpEd Program overhead through membership fee.

Special Education Administration/ Program Management	2025-26 Fee	
Special Education Cooperative Membership Fee	Shared cost between all members of SpEd Cooperative based on enrollment  25% allocated equally among members  75% allocated based on enrollment	
SHARED Special Education Administrative Services	Shared Cost between Members of SpEd Cooperative (not including districts with a Single District Administrator)  25% allocated equally among members  75% allocated based on enrollment	
SINGLE DISTRICT Special Education Administrator	Actual Salary, Benefits and Mileage	

Special Education Direct Student Services	2025-26 SpEd Cooperative Member	2025-26 Non-SpEd Cooperative Member	2025-26 Non-SpEd Cooperative Associate Member
DAPE Teacher	Pricing Available Upon Request		
ECSE Teacher/Coordinator	\$117,000	\$134,550	\$140,400
Occupational Therapy	\$117,000	\$134,550	\$140,400
Physical Therapy	\$128,500	\$147,775	\$154,200
School Psychologist	\$128,000	\$147,200	\$153,600
Special Education Teacher	Pricing Available Upon Request		
Speech Language Pathologist	\$122,000	\$140,300	\$146,400
Teacher of Deaf/Hard of Hearing	\$134,000	\$154,100	\$160,800
Teacher of Visually Impaired	\$125,000	\$143,750	\$150,000

Direct Student Services will be offered to Non-SpEd Cooperative Members, and then Non-SpEd Cooperative Associate Members

IF SpEd Cooperative Member needs have been met.

## Educational Solutions: Teaching & Learning Services Contact: Liz Deen, liz.deen@swwc.org; 507-401-7466

Program/Service	2025-26 Fee	
Curriculum & Instruction Coordination Services School year contract for one or more days/week on-site/virtual.  • District determines priorities (Read Act implementation, DAC, PD, A&I plan, Literacy Plan, WBWF, standards alignment, curriculum adoption, etc.)  • SWWC provides training/access to shared resources to support district.	0.25 FTE = \$38,025 0.50 FTE = \$69,135 0.75 FTE = \$99,750 1.0 FTE = \$134,000	
Shared Curriculum & Instruction Coordination Services  Minimum of six districts needed  School-year contract includes:  one day/month on-site  one day/month virtual  one day for Team Data Mine at school;  shared days between districts include Leadership Networking Days, In-Service Day and district priorities	120 hours = \$18,250 Add-on: \$850/day + mileage	
Literacy Lead Specialist Service  School-year contract includes on-site days to support READ Act implementation.  Note: Districts are required to have a Literacy Lead supporting READ Act implementation.	Two days/month = \$18,250 Three days/month = \$26,250  One day/week = \$38,025 Two days/week = \$69,135 Three days/week = \$99,750 Four days/week = \$134,000  3% discount on a 3-year commitment	
Customized Services - Teaching and Learning Support	Package A (30 hours) = \$5,750 Package B (60 hours) = \$10,250 Package C (120 hours) = \$18,250 Package D (180 hours) = \$26,250 District responsible for mileage	
Mentor/Instructional Coaching Training and Customized Sustaining Membership (for schools and mentors/coaches out of training)	Pricing dependent on number of participants and services provided  Service examples include online platform, networking days, forums, strategic planning, in-field coaching, etc.	
Statewide Teacher Mentoring Grant	Contact us about current training available under the Statewide Teacher Mentoring Grant (4 days training + on-site support)	
STARRS Online Academy	\$650/credit for Members w/12 credit min \$750/credit for Members w/no minimum \$750/credit for Non-Members w/12 credit min \$850/credit for Non-Members w/no minimum	
Summer School Credit Recovery (Held in home district, but sponsored by SWWC ALC)	4% fee and \$50/enrollment	